

Ding Darling Wildlife Society Inc  
Profit & Loss Prev Year Comparison  
October 2018 through September 2019

	Oct '18 - Sep 19	Oct '17 - Sep 18	\$ Change	% Change	Comments
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
41000 · Nature Store Sales	840,760.51	863,768.06	-23,007.55	-2.66%	
42000 · Fund Raising Programs	11,200.00	12,270.00	-1,070.00	-8.72%	
<b>43000 · Fund Raising Events</b>	<b>429,308.94</b>	<b>328,314.30</b>	<b>100,994.64</b>	<b>30.76%</b>	<b>Includes Go Wild for Wulfert</b>
44000 · Grant Revenue	18,485.00	99,357.54	-80,872.54	-81.4%	
45000 · Unrestricted Donations	917,156.86	748,540.00	168,616.86	22.53%	
<b>46000 · Restricted Donations</b>	<b>3,596,115.16</b>	<b>223,004.26</b>	<b>3,373,110.90</b>	<b>1,512.58%</b>	<b>Includes \$2.7 million Wulfert acquisition, \$500K emergency endowment</b>
48000 · Other Income	0.00	197.25	-197.25	-100.0%	
49000 · In Kind Donations	15,394.12	50,684.48	-35,290.36	-69.63%	
<b>Total Income</b>	<b>5,828,420.59</b>	<b>2,326,135.89</b>	<b>3,502,284.70</b>	<b>150.56%</b>	
<b>Cost of Goods Sold</b>					
50700 · Cost of Sales	468,852.72	500,314.41	-31,461.69	-6.29%	
<b>Total COGS</b>	<b>468,852.72</b>	<b>500,314.41</b>	<b>-31,461.69</b>	<b>-6.29%</b>	
<b>Gross Profit</b>	<b>5,359,567.87</b>	<b>1,825,821.48</b>	<b>3,533,746.39</b>	<b>193.54%</b>	
<b>Expense</b>					
<b>60000 · Refuge Support</b>	<b>3,357,584.73</b>	<b>426,402.25</b>	<b>2,931,182.48</b>	<b>687.42%</b>	<b>Includes \$3 million Wulfert - Last year \$140K more solar panels</b>
60500 · Other Program Support	62,544.11	59,953.70	2,590.41	4.32%	
61000 · Nature Store Expense	34,707.24	30,471.28	4,235.96	13.9%	
<b>62000 · Fundraising Program Expense</b>	<b>77,771.22</b>	<b>42,204.75</b>	<b>35,566.47</b>	<b>84.27%</b>	<b>Land acquisition expense</b>
63000 · Fundraising Event Expense	71,293.03	60,552.28	10,740.75	17.74%	
63070 · Other Event Expense	11,971.04	9,722.74	2,248.30	23.12%	
63500 · Fundraising Expense	53,331.41	36,158.12	17,173.29	47.5%	
64000 · Grant Expense	5,650.00	4,300.00	1,350.00	31.4%	
65000 · Administrative Expense	153,389.97	155,364.52	-1,974.55	-1.27%	
65200 · Investment Fees	16,452.58	12,163.72	4,288.86	35.26%	
65400 · Payroll Expense	588,882.66	411,968.96	176,913.70	42.94%	
65600 · Utilities	3,419.48	2,618.20	801.28	30.6%	
66000 · Other Expenses	1,536.28	4,537.87	-3,001.59	-66.15%	
<b>Total Expense</b>	<b>4,438,533.75</b>	<b>1,256,418.39</b>	<b>3,182,115.36</b>	<b>253.27%</b>	
<b>Net Ordinary Income</b>	<b>921,034.12</b>	<b>569,403.09</b>	<b>351,631.03</b>	<b>61.75%</b>	
<b>Other Income/Expense</b>					
<b>Other Income</b>					
70400 · Dividend Income	43,374.08	38,625.77	4,748.31	12.29%	
70450 · Interest Income	83,943.57	22,496.28	61,447.29	273.14%	
70500 · Realized gains (losses)	1,647.42	-1,156.72	2,804.14	242.42%	
70600 · Unrealized Gains and Losses	149,679.47	138,922.35	10,757.12	7.74%	
<b>Total Other Income</b>	<b>278,644.54</b>	<b>198,887.68</b>	<b>79,756.86</b>	<b>40.1%</b>	
<b>Other Expense</b>					
80000 · Suspense	0.00	172.06	-172.06	-100.0%	
<b>Total Other Expense</b>	<b>0.00</b>	<b>172.06</b>	<b>-172.06</b>	<b>-100.0%</b>	
<b>Net Other Income</b>	<b>278,644.54</b>	<b>198,715.62</b>	<b>79,928.92</b>	<b>40.22%</b>	
<b>Net Income</b>	<b>1,199,678.66</b>	<b>768,118.71</b>	<b>431,559.95</b>	<b>56.18%</b>	